

CAPABILITY STATEMENT

Executive Summary

Corporate structure

Peter Macks was formerly involved with Michael Mount & Co which was one of the leading firms of Chartered Accountants in Adelaide specializing in insolvency.

On 17 October 1994 Peter founded a new partnership and although only recently founded, the firm was invited to establish a national link with the Sydney based firm PPB. On 1 March 2012, this Firm severed its formal ties with PPB Advisory and conducted its activities on a stand-alone basis as Macks Hall Clifton until 30 June 2012 when the business ceased to operate.

The firm of Macks Advisory commenced on 2 July 2012.

We are dedicated professionals who have specific training and experience in all facets of insolvency practice.

Capability and resources

Our comprehensive business experience across an array of industries ensures we have the knowledge, networks and ideas to unlock value for our clients.

Case studies

Recent case studies demonstrate our commercial savvy, 'hands on' approach and our ability to enhance performance. We provide scale, resources and access to networks to ensure you get the best deal.

Key personnel

Our team of experienced senior personnel engage directly with you so that you can be sure our superior knowledge and ideas result in smarter solutions and greater returns.

Capability and Resources

Commercially savvy with a 'hands on' approach

- We are professionals with a complementary mix of technical and industry expertise
- We are experienced in decision making and actually running businesses
- We have strong, established relationships with banks and other financiers (including venture capital and private equity firms)
- Our extensive network of industry experts plus accounting, legal and professional service providers can provide invaluable links

Comprehensive Advisory and Industry Experience

We have extensive experience across all major industries from manufacturing and retail, to financial services and technology.

We are recognised as genuine industry experts in a number of areas, including:

- Agribusiness – with specific experience in meat and food processing, dairy, viticulture, general farming piggeries
- Hospitals and healthcare – Formal and informal appointments to hospitals, pharmaceutical products and healthcare providers
- Manufacturing – With a variety of products from automotive components to vinegar, chemicals to springs
- Property and Construction – Includes office buildings, hotels, residential tenancies, land under development, agricultural land and shopping centres

Transaction and Due Diligence

- M&A
- Business and asset sales
- Due diligence - buy side, sell side, pre lend
- Diagnostic reviews
- Valuations
- Negotiation support
- Project management

Management Support

- Independent advisors
- Cash flow, cost and revenue analysis
- Operational planning and critical process improvement
- Crisis management
- Implant management
- Business and investment monitoring
- Succession planning

Consultant

- Investigative accountant reports
- Strategic planning and implementation
- Strategic risk analysis
- Credit process and procedural reviews
- Credit file reviews (risk and maintenance)
- Assessment of security documentation
- Credit training
- Business 'Health Checks':
- Adherence to industry KPI's
- Best Practice Reviews
- Management and information system considerations

Contact Information

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